

As the European leader in Executive Interim Management, Valtus Alliance has an extensive network of restructuring experts and restructuring managers. Our headquarters are in Paris, with subsidiaries in France, the UK, Sweden, Denmark, Finland, Austria, Germany and Italy. In addition, we rely on network partners in Spain, Belgium, the Netherlands, Norway, India, Italy, Singapore, Brazil, Australia, Japan, the United States, Slovakia and Czech Republic.

We can support our clients on a national and international level in critical situations:

- Provide a **turnaround manager** in another country, for example if corporate head office needs management capacity for a foreign subsidiary. If required, our managers can also take on board functions and formal Directors' Duties, in order to officially and legally represent the company.
- Assemble a **team of professionals** with the required know how, for example if a private equity firm needs an international team of finance, operations and human resources managers with experience in restructuring and post-merger integration.
- Consolidate disparate operations in **one central location** and implement **shared service centers** in Eastern Europe or South East Asia.
- Restructure existing **supply chain operations** and identify new partners in order to replace existing ones.
- Advice and information for clients facing complex **national and international challenges**, for example to connect with the best lawyers and consultants in the field of restructuring.



Our turnaround managers and experts have an excellent track record in restructuring and know how to address and manage critical situations.

They can help you to:

- secure and improve liquidity,
- negotiate with banks and creditors,
- restructure debts, raise equity,
- divest business units.
- reduce personnel and material expenses,
- set up social plans & labour foundations,
- improve processes and logistics,
- adjust product portfolio,
- increase sales,
- rebuild trust,
- develop strategies in different fields,
- return to profitability.

Our managers identify savings and optimization potential and support you with quick and consistent implementation. They are familiar with national regulations and legislation, such as insolvency laws, and have access to the best local lawyers and advisors. Our turnaround experts will support you with financial, strategic and operational crises.

If you have any restructuring requirements feel free to contact us. Valtus Alliance has offices with tunaround managers and experts in these countries.

Australia: Dorel losif from Cognisium

Austria: Christian Kniescheck from Management Factory Corporate Advisory

Balkans & Baltics: Bohuslav Lipovsky from CE Interim

Belgium: Wim De Mulder from Valpeo

Brazil: Emanuel Silveira from Telos Transition

Central & Eastern Europe: Bohuslav Lipovsky from CE Interim

Denmark: Henrik Lykke Appelquist from Nordic Interim

Finland: Niklas Björkman from Nordic Interim

France: Lionel Gouget, Christophe Mare and Thierry Butlewski from Valtus

Germany: <u>Heinrich Schaible</u> from <u>Valtus Deutschland</u> **India:** <u>Sanjay Lakhotia</u> from <u>Noble House Consulting</u>

Italy: Maurizio Ria from Duke & Kay and Roberto La Caria from STM

Japan: <u>Hajime Baba</u> from <u>Clareza Partners</u>

Netherlands: <u>Wim De Mulder</u> from <u>Valpeo</u>

Norway: Rolf Henrik Svendsen from Incepto Interim

Singapore: Ramesh Ramchand from Radialis

Spain: Juan Manuel Gil de Escobar Delgado from Epunto Interim Management

Sweden: Henrik Höjsgaard from Nordic Interim

United Kingdom and Ireland: Steve Rutherford from Valtus

United States: Joe Poling from Think Consulting



Turnaround managers are often referred to as CROs (Chief Restructuring Officers), but it is also common to hire a restructuring manager as CEO, CFO, COO, CTO or CHRO. When selecting a restructuring manager, trust, chemistry, and the right situational experience are crucial. Our partners at Valtus Alliance will identify the best turnaround managers, teams and advisors you need to move forward fast. We will support and advise you and the selected manager(s) throughout the entire project.

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